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South Africa, Republic of

Sugar

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Report Highlights:

Favorable weather conditions allowed South Africa to set a sugar production record of 2.93 million metric tons raw value in the 2002/03 season. Prospects for the 2003/04 season are not as good and sugar production is only expected to reach 2.66 million tons. About half of the production is exported and the strong Rand is affecting export income. South Africa advocates a free international sugar market but is itself protected by a R1,105/ton import tariff.

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Executive Summary

Favorable climatic conditions allowed South Africa to set a new sugar production record of 2.93 million tons raw value from 23 million tons of cane in the 2002/03 season. The previous records was set in 2000/01when 2.73 million tons of sugar was produced from 23.9 million tons of cane. Prospects for the 2003/04 season are not as good and we forecast a 21.3 million ton cane crop producing 2.66 million tons of sugar. About half the sugar produced is exported but the recent strength of the Rand is cutting export income. Imports are limited by a R1,105/ton import duty and this is causing some strain between the main sugar consumers and the producers. The Government is still investigating the whole sugar agreement controlling the industry.

US Dollar 1 = Rand 8

Sources:

www.sugar.org.za www.canegrowers.co.za GAIN Report #SF3011 Page 2 of 7

Sugar Cane

| PSD Table | | | | | | |
|-----------------------|----------------------------------|---------------------------|-----------------------|---------------------------|--------------------------|---------------------------|
| Country | South Africa, Republic of | | | | | |
| Commodity | Sugar Cane for Centrifugal | | | | (1000 HA)(1000 MT) | |
| | 2002 | Revised | 2003 | Estimate | 2004 | Forecast |
| | USDA Official[Old] | Post Estimate[Ne w] | USDA Official[Old] | Post Estimate[Ne w] | USDA Official[Old] | Post Estimate[Ne w] |
| Market Year Begin | | 04/2001 | | 04/2002 | | 04/2003 |
| Area Planted | 433 | 433 | 437 | 434 | 0 | 435 |
| Area Harvested | 330 | 330 | 332 | 328 | 0 | 330 |
| Production | 21157 | 21157 | 22472 | 23013 | 0 | 21270 |
| TOTAL SUPPLY | 21157 | 21157 | 22472 | 23013 | 0 | 21270 |
| Utilization for Sugar | 21157 | 21157 | 22472 | 23013 | 0 | 21270 |
| Utilizatn for Alcohol | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL UTILIZATION | 21157 | 21157 | 22472 | 23013 | 0 | 21270 |

Production

A record crop has been harvested in the 2002/03 (FAS 2003) season, with an estimated 2.76 million tons Tell Quell (TQ) or 2.93 million tons raw sugar extracted from 23 million tons of sugar cane. The previous record was reached in 2000/01 when 2.73 million ton T Q or 2.9 million ton raw value (mtrv) was produced from 23.9 million tons of cane.

According to the South African Sugar Association (SASA) the climatic yield potential for the 2002/03 season was the third highest since 1980. Rainfall was favorably distributed and the exceptionally good rain in July 2002 is said to have arrived just in time to prevent serious moisture stress without jeopardizing cane quality. This follows the 2001/02 season which was characterized by erratic rainfall in the summer months and a dry winter which resulted in a poorer crop of 21.2 million tons of cane and 2.4 million tons of sugar. Record Recoverable Value (RV) and sugar to cane ratios were also achieved The cane to sugar ratio is expected to reach 8.33 when the final figures become available which compared favorably with the 8.38 tons of cane per ton of sugar reached in the 1999/00 season.

At this stage, conditions for the 2003/04 season still show below normal rainfall after the dry summer months. However, the milling season usually runs from April to December during which time conditions can change dramatically. Traditionally a very good crop is followed by a lower crop since the cutting cycle may have been broken. For these reasons we forecast a smaller 2003/2004 crop. Interestingly, though, when the 67,500 ton increase in sugar production since October 2002 is analyzed, it shows that 84% was due to an increase in the cane/sugar ratio, or cane

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quality, and only 16% due to an increase in the cane crop.

The following table compares the crops:

| Season April/March | Cane cut '000 mt. | Yield Mt./ha harvested | Tell quell Sugar '000 Mt. | Tons cane/ton sugar, mt. |
|-----------------------|----------------------|---------------------------|------------------------------|--------------------------|
| 1998/1999 | 22,930 | 72.5 | 2,646 | 8.67 |
| 1999/2000 | 21,223 | 67.7 | 2,532 | 8.38 |
| 2000/2001 | 23,876 | 74.0 | 2,729 | 8.77 |
| 2001/2002 | 21,157 | 64.2 | 2,396 | 8.83 |
| 2002/2003 prelim. | 23,013 | 70.2 | 2,763 | 8.33 |
| 2003/2004 est. | 21,270 | 64.5 | 2,500 | 8.51 |

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Centrifugal sugar

| PSD Table | | | | | | |
|------------------------|---------------------------|-------------|---------------|-------------|---------------|-------------|
| Country | South Africa, Republic of | | | | | |
| Commodity | Centrifugal Sugar | | | (1000 MT) | | |
| | 2002 | Revised | 2003 | Estimate | 2004 | Forecast |
| | USDA | Post | USDA | Post | USDA | Post |
| | Official[Old] | Estimate[Ne | Official[Old] | Estimate[Ne | Official[Old] | Estimate[Ne |
| | | w] | | w] | | w] |
| Market Year Begin | | 04/2001 | | 04/2002 | | 04/2003 |
| Beginning Stocks | 455 | 455 | 450 | 450 | 560 | 505 |
| Beet Sugar Production | 0 | 0 | 0 | 0 | 0 | 0 |
| Cane Sugar Production | 2542 | 2542 | 2785 | 2930 | 0 | 2655 |
| TOTAL Sugar Production | 2542 | 2542 | 2785 | 2930 | 0 | 2655 |
| Raw Imports | 0 | 0 | 0 | 0 | 0 | 0 |
| Refined Imp.(Raw Val) | 263 | 263 | 265 | 270 | 0 | 240 |
| TOTAL Imports | 263 | 263 | 265 | 270 | 0 | 240 |
| TOTAL SUPPLY | 3260 | 3260 | 3500 | 3650 | 560 | 3400 |
| Raw Exports | 935 | 935 | 1030 | 1200 | 0 | 1100 |
| Refined Exp.(Raw Val) | 300 | 300 | 320 | 350 | 0 | 300 |
| TOTAL EXPORTS | 1235 | 1235 | 1350 | 1550 | 0 | 1400 |
| Human Dom. Consumption | 1570 | 1570 | 1585 | 1590 | 0 | 1595 |
| Other Disappearance | 5 | 5 | 5 | 5 | 0 | 5 |
| Total Disappearance | 1575 | 1575 | 1590 | 1595 | 0 | 1600 |
| Ending Stocks | 450 | 450 | 560 | 505 | 0 | 400 |
| TOTAL DISTRIBUTION | 3260 | 3260 | 3500 | 3650 | 0 | 3400 |

Production

The PS&D table shown above is done on a raw sugar basis. As discussed in the sugar cane section the FAS 2003, local 2002/03 season, produced 2.863 million tons TQ sugar or 2.93 million tons raw value at the standard 1.061 conversion factor. The FAS 2004, local 2003/04 season is forecast to produce 2.5 million ton TQ or 2.655 million mtrv.

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Division of proceeds:

Total proceeds from the sale of local market and export market sugar and molasses are accounted for to the SASA. After deduction of industrial charges, the net divisible proceeds are shared between growers, millers and refiners in terms of a fixed division of proceeds formula provided for in the sugar industry agreement. The growers share of proceeds are usually about 63%.

Cane payment system:

At the start of the 2000/01 season the sucrose payment system was replaced by the Recoverable Value, (RV) payment system. The RV system recognizes the effect of Sucrose % in the cane, Non-sucrose % and Fibre % . Cane quality or RV % cane is increased by increasing maturity, freshness and cleanliness of the cane delivered to the mill. Recent RV prices are;

2000/01 R1105/ton, 2001/02 R1352/ton, 2002/03 R1369 per ton RV.

For 2002/03 the average RV was 12.55% and the cane price thus amounted to R171.80/ton, \$21.50 at \$=R8.0. For 2001/02 the average RV was 11.85% and the cane price thus amounted to R160.20/ton, \$18.60 at \$=R8.6. For 2000/01 the average RV was 11.82% and the cane price thus amounted to R130.50/ton, \$18.80 at \$=R6.9.

The critical determinants of the RV price are the size of the crop, the world market price, the exchange rate and the performance of the domestic market. At this stage, it is not possible to predict the 2003/04 price.

Consumption

Detailed consumption data and trends will only be available when the semi-annual report is done later this year.

Trade

The calendar year export trade matrix shown below gives an indication of the destination of exports although the nearly 200,000 tons shown to be going to Mozambique consist mainly of sugar exported through the port of Maputo. Mozambique probably only imported about 25,000 tons for own use, the rest mainly going to Iran which is a 200,000 tons per year market not showing up in the matrix. Japan, South Korea and Iran are the main markets although sugar is exported to about ninety countries.

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| Export Trade Matrix | | | |
|------------------------|------------------------------|--------------|-------------|
| Country | South Africa, Republic of | | |
| Commodity | Centrifugal Sugar | | |
| Time period | Jan -Dec. | Units: | Metric tons |
| Exports for: | 2001 | | 2002 |
| U.S. | 54201 | U.S. | 58678 |
| Others | | Others | |
| South Korea | 215000 | South Korea | 230000 |
| Mozambique* | 179725 | Mozambique* | 196469 |
| Japan | 201000 | Japan | 161015 |
| Saudi Arabia | 35258 | Saudi Arabia | 50879 |
| Kenya | 66351 | Kenya | 50851 |
| Mauritius | 16596 | Mauritius | 48102 |
| Malaysia | 98000 | Malaysia | 43053 |
| Sudan | 280 | Sudan | 33368 |
| Indonesia | 12513 | Indonesia | 31975 |
| Jordan | 0 | Jordan | 30129 |
| Total for Others | 824723 | | 875841 |
| Others not Listed | 638901 | | 216396 |
| Grand Total | 1517825 | | 1150915 |

^{*} Mainly through shipments.

Imports are minimal and limited by the R1,105/ton import duty. There has been some market access allowance to Zimbabwe, Zambia and Malawi under the SADC agreement while sugar from within the customs union, (Swaziland), is allowed in free of duty. There is some quantity limitation, thought to be about 250,000 tons, but details have not been released.

A Dollar Based Reference Price (DBRP) tariff system for sugar has been in operation since 2001. The DBRP was set at \$330/ton. The tariff is the difference between the DBRP and the 20- day moving average of the no.5 white price as quoted on the London exchange. The tariff is converted to Rand at the exchange rate on the day of the tariff trigger.

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| Import Trade | | | |
|-------------------|------------------------------|----------|-------------|
| Matrix | | | |
| Country | South Africa, Republic of | | |
| Commodity | Centrifugal Sugar | | |
| Time period | Jan -Dec | Units: | Metric tons |
| Imports for: | 2001 | | 2002 |
| U.S. | 5 | U.S. | 3 |
| Others | | Others | |
| Zimbabwe | 257 | Zimbabwe | 12780 |
| Zambia | 23 | Zambia | 5510 |
| Malawi | 15 | Malawi | 3929 |
| Germany | 129 | Germany | 66 |
| United Kingdom | 26 | U.K. | 40 |
| | | | |
| | | | |
| Total for Others | 450 | | 22325 |
| Others not Listed | 24 | | 34 |
| Grand Total | 479 | | 22362 |